2024 Annual Report Good+Foundation

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## From Our Leadership

Dear Good+Foundation Supporters,

At Good+Foundation, our commitment to dismantling multi-generational poverty remains unwavering. In 2024, families living in poverty faced intensified economic strain from persistent inflation, reduced safety nets, rising housing and food costs, and climate-driven tragedies, all exacerbated by systemic inequities and policy uncertainty. In the face of these challenges, Good+ responded by both expanding our impact and deepening engagement with families nationwide. We donated \$12.8 million in essential family care goods, including over \$1million in diapers, and served nearly 100,000 families across the nation.

In November we saw the departure of our Chief Executive Officer, Katherine E. Snider, who left an indelible legacy of 16 years of unwavering service and exemplary leadership. In her honor, we established the Good+Foundation Innovation Fund, which will allow the organization to continue her legacy of finding innovative solutions to tackle the root causes of poverty. While the search for Good+'s new CEO is underway, we are grateful to have Dr. Laurel Parker West, Chief Program & Operations Officer, serving as Interim CEO. Laurel has been with Good+ for over 12 years and brings a wealth of experience in childcare policy, policymaking, program evaluation, community development, and welfare reform.

Good+ thrives because of our dedicated team, Board, volunteers, donors, and partners. As we look forward to 2025 and beyond, we are steadfast in our commitment to addressing the numerous systemic and financial barriers that have kept families from achieving economic mobility. Thanks to you – our community of supporters and partners – Good+ is well-positioned to continue our life-changing work.

With gratitude,

Jessica Seited

Jessica Seinfeld. Founder & Board Chair

Laurel Parker West

Laurel Parker West Interim CEO/Chief Program & Operations Officer

# About Good+

Good+Foundation is a leading national non-profit that works to dismantle multigenerational poverty by combining tangible goods with innovative services for underresourced fathers, mothers, and caregivers, creating an upward trajectory for the whole family. The organization partners intensively with a vetted network of social service programs to reach long-term solutions to the problem of systemic poverty. We do this by pairing goods – such as cribs, car seats, and diapers – with counseling, employment assistance, co-parenting classes, and more. Central to this objective is our focus on systemic and individual obstacles that exclude fathers from their children's lives and wellbeing. By giving fathers tools, confidence, and opportunities to re-engage with their families, Good+ is improving outcomes for children.

With operations in New York City and Los Angeles, Good+Foundation has provided more than **\$124 million in essential goods** since 2001. The organization has, for the twelfth consecutive year, earned a **4-star rating on Charity Navigator** – the highest rating possible – as well as a **GuideStar Platinum Seal of Transparency** and accreditation by the **Better Business Bureau's Wise Giving Alliance** for transparency, efficiency, and operations.

In 2020, Good+Foundation added Family Cash Grants to its in-kind donation model. This cash assistance, totaling nearly \$1.5 million to date, helps parents cover the cost of groceries, rent, medicine, and other essentials.

With systems change as a primary goal, the Good+ Training Academy provides technical assistance and education to social workers, home visitors, and other frontline workers. Training workshops range from father engagement and addressing implicit bias in child welfare to kinship care and mental health support.

Visit goodplusfoundation.org for more information.

Good+ has donated over **\$124 million** in product since inception. Good+ has donated over **36 million** diapers. Good+ has donated nearly **\$1.5 million** in total cash grants since 2020.

# Our 2024 Impact

**S16.3** MILLION RAISED IN PRODUCT, IN-KIND AND FINANCIAL DONATIONS



GOODS DONATED TO FAMILIES IN 2024

# \$325,800

#### FAMILY CASH GRANTS DISTRIBUTED

IN NY, LA, HOUSTON, AND EXPANDED TO INCLUDE A NEW PARTNER IN OHIO



#### **OF EVERY DOLLAR SPENT**

WENT TO PROGRAM EXPENSES (THE INDUSTRY STANDARD IS 65 CENTS)

## Our 2024 Impact

# 129

#### **PROGRAM PARTNERS**

RECEIVED DONATED GOODS FROM GOOD+ IN LOS ANGELES, NEW YORK, ATLANTA, BOSTON, SAN FRANCISCO, + CITIES IN OHIO

#### 99,412

FAMILIES SERVED BY GOOD+ IN 2024 INCLUDING

CHILDREN



FATHERS





NEW GRANTEE PARTNERS

5 IN LOS ANGELES AND 5 IN NYC: 5 FATHERHOOD 4 COMPREHENSIVE FAMILY SERVICE 1 PREVENTION

# Our 2024 Impact

**3,678** VOLUNTEERS HOSTED

INCLUDING

214

**VOLUNTEER EVENTS** 

5,345

SERVICE HOURS

**\$131K** CORPORATE VOLUNTEER REVENUE

18 NEW CORPORATE VOLUNTEER GROUPS

7

Community Volunteer

# 99.6%

CRITICAL GEAR REQUESTS WERE MET INCLUDING:



4Z SAFETY GATES

CRIBS



#### G+ Our Programs: Family Cash Grants

In addition to providing in-kind product donations on a regular basis, Good+ continues to support the diverse needs of families through Family Cash Grants. Good+ has donated nearly **\$1.5 million in total cash** grants since we launched this program in 2020. Caregivers enrolled in Good+ partner programs use these funds to help pay for groceries, rent, holiday gifts, medicine, and childcare. Funds were distributed to over 1,600 families in increments of \$200.

We continue to receive overwhelmingly positive feedback from grant recipients about the tremendous impact these Family Cash Grants have on individual families.

> In 2024, we awarded a total of **\$325,800** in cash grants, expanding beyond **New York** and **Los Angeles** to support an early education and family services program in **Houston**, while also piloting cash grants with a new fatherhood program in **Ohio**.

#### G+ Our Programs: Training Academy + Capacity Building

The Good+ Training Academy provides virtual and in-person training, technical assistance, and capacity building to transform social service systems and integrate father-inclusive approaches. In 2024, we partnered with **New York City's Administration for Children's Services (ACS)** to strengthen intentional father engagement and will begin training ACS staff on this approach in 2025. Additionally, we continued to train all incoming social workers at the **Los Angeles Department of Children and Family Services (DCFS)** in father engagement.

This year, we trained practitioners in 16 states beyond New York and California—Arizona, Colorado, Connecticut, Washington, D.C., Florida, New Hampshire, New Jersey, Nevada, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Texas, and Washington.

We also delivered five keynote addresses and nine virtual workshops at national convenings.

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In total, we trained **5,799 social workers, nurse home visitors, caseworkers, and administrators**. Additionally, as part of our commitment to capacity building, we provided **26 technical assistance sessions** to staff and administrators at our partner programs.

### G+

#### Our Programs: Outings + Events

By providing tickets for events and outings that might otherwise be out of reach, Good+ helps families create meaningful memories while strengthening our partners' work. This year's outings included experiences with AMC Theaters, The Metropolitan Museum of Art, the New York Mets, and the Paul Taylor Dance Company.

In both New York and Los Angeles, some partners organized **"Shop with Pops"** events at **The Children's Place** using donated gift cards. For the fifth year, **Nordstrom** also welcomed families in both cities for special **Santa Breakfasts.** 

#### G+ Key Moments: Addressing Diaper Need

It is a stark reality that 1 in 2 U.S. families with young children cannot afford enough diapers to keep their babies clean and healthy. If a family needs diapers, they are likely struggling to provide other necessities as well. That's why Good+Foundation leverages our network of partners, corporate supporters, and donors to provide a consistent source of diapers for families in need.

"Receiving diapers has been such a blessing for my family. It has taken away some of the stress of daily expenses and allowed us to focus on other essential needs for our baby. Knowing that we have this basic necessity covered means we can breathe a little easier, and our baby stays happy and comfortable. We're so grateful for this support. It truly means a lot to us."

- Olivia, a mother enrolled in a Good+ partner program.

In 2024, Good+ donated more than 1 million diapers to our partner programs in New York and Los Angeles, impacting over 25,000 families and 30,000 children. Since our founding, we have donated over 36 million diapers to families in need.

Beyond distribution, we advocate for policy change. In February, our National Program Director, Mairin Riley, joined the National Diaper Bank Network's (NDBN) NY Coalition in Albany to push for an end to diaper need. Together with our NDBN colleagues, we helped secure \$1.5 million in state funding to address diaper need across New York State including first-time funding specifically for Good+ to support our diaper distribution program.









\* 1 in 2 U.S. families struggles with diaper need. We want to change that. 25K Families Impacted

# G+ Key Moments: Expanding Impact Through Partnership

Our collaboration with **Coterie**, a diaper and baby product brand, grew even stronger in 2024. A dynamic social media campaign highlighted their generous donation of wipes, with model and entrepreneur Karlie Kloss encouraging supporters to engage by adding a "blue heart" to an Instagram reel—each interaction triggering an additional donation of wipes from Coterie to Good+.

During **Diaper Need Awareness Week** (September 23-30), we teamed up again for a campaign tied to Coterie's \$50,000 in-kind diaper donation. The initiative also encouraged financial contributions and invited consumers to donate unused diapers, with Coterie covering shipping costs.

The campaign was a huge success, raising over \$34,000 in financial contributions, including a \$20,000 grant from the Nurmi Family Foundation. It also generated more than 230 shipping label requests and nearly 20,000 diapers donated by Coterie customers.

Through a combination of social media and PR efforts, the collaboration reached 100 million media impressions and nearly 400,000 social media impressions, significantly amplifying our mission and impact.



in financial contributions, including a \$20K grant from the Nurmi Family Foundation



shipping label requests from Coterie customers.

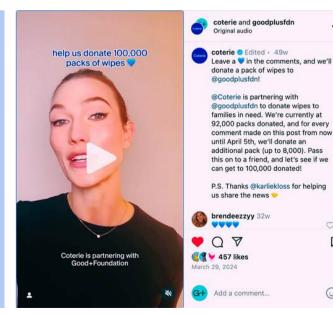
in-kind diaper donation from Coterie

MILLION media impressions

...

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400K social media impressions



#### G+ Key Moments: Father Engagement





# Good+ BabyBjörn

In celebration of Father's Day 2024, BabyBjörn provided both a financial contribution and a product donation of baby carriers to Good+Foundation. The funding served as seed money for a Good+ fundraising campaign focused on our father engagement initiatives.

The baby carriers were shared with expectant fathers at the Eisner Family Health Daddy Bootcamp on June 8, where Good+ staff led a hands-on demonstration on safe baby-wearing techniques. Baby-wearing not only strengthens the bond between fathers and their babies, but it also supports mothers by allowing dads to take a more active role in infant care.

#### G+ Family Stories of Impact

Olivia is a single mother of two including a teenage daughter with special needs. Over the holidays, Olivia was feeling extremely stressed trying to make ends meet and buy holiday gifts for her children.

After completing parenting classes, she was offered a Family Cash Grant from Good+ in addition to some clothing items for herself and her children. Olivia immediately called her program leader and joyously responded that receiving these funds greatly reduced her holiday stress and even provided some money left over for required school uniforms.

#### **G**+ Family Stories of Impact

Jason's journey into fatherhood, initially, was met with anxiety, fear, and general worry over the kind of dad he would be. As a first-time father, Jason joined a Good+ partner program for guidance and support in his new parenting role.

Growing up in a family that wasn't comfortable showing affection had made Jason uneasy as a new dad. He had no idea how important eye contact and speaking to his infant son would be for his development. Good+ donated highquality developmental baby toys, which made it fun to get on the floor, play, and talk to his son.

> Additionally, to support Jason as he and his son were leaving their home for outings more frequently, his program leader brought over a diaper bag in "fatherhood blue" donated from Good+. Together, they filled the compartments with diapers, wipes, extra clothes, bottles, formula, toys, blankets, and his son's favorite pacifiers. Knowing that he was prepared for anything gave him more confidence, and he could tell his son felt secure knowing his dad would always keep him safe. Jason was becoming a better dad than he could have ever imagined.

TEAM ELM

# Good+Foundation Board of Directors

As of December 31, 2024

Founder & Board Chair Jessica Seinfeld

**Treasurer** Emmanuel Aidoo **Secretary** Jennifer L. Franklin

Jen Garcia Allen Veronica Swanson Beard Leslie Simmons Brille Stacey Bendet Eisner Sarah Michelle Gellar Mary Kitchen Jennifer Koen Nelle Miller Kara Moore Michael Nissan Amanda Rotkel Bara Tisch Ali Wentworth Jason Williams Connie Verducci

#### **Honorary Board Members**

Danielle Devine Michael Tiedemann

#### **Pro Bono Counsel**

Amanda Rotkel, Partner Weil, Gotshal & Manges LLP

# Good+Foundation Staff

As of December 31, 2024

Laurel Parker West, Ph.D. Interim Chief Executive Officer/ Chief Program & Operations Officer

**Jenn Moore** Vice President of Advancement Vice President of Finance & Administration

Abdulai Aidoo

Alan-Michael Graves, Ed.D. Senior Director of Learning & Capacity Building

**Rick Justiniano** Senior Director of National Operations & Product Donations

> **Mairin Riley** National Program Director

**Shelby McClelland** Director of Foundation Giving

Anastasia Marotta Volunteer & Community Relations Manager

**Joe DeFerrari** NY Senior Program Impact Coordinator

**Cami Hancock** Social Media & Marketing Coordinator

**Josie Schermerhorn** NY Volunteer Program Coordinator

Javier Valdez LA Warehouse & Donations Assistant **Caleb Beyah** Good+ Trainer

**Muhammida El Muhajir** Director of Marketing & Events

> Anna Raguindin LA Program Director

**Ethan Volinsky** Individual Giving Associate

Kathleen Harrigan LA Senior Program Coordinator

**Edwena Norris** Finance & Administration Coordinator

**Devin Barnes** NY Warehouse & Donations Assistant

NYC Warehouse Headquarters 306 West 37th Street, 8th Floor New York, NY 10018 (212) 736-1777 LA Community and Training Center 4403 West Jefferson Boulevard Los Angeles, CA 90016 (310) 439-5467

#### G+ Top Financial Contributors

## \$25,000 and above

as of December 31, 2024

NORDSTROM		Angelo Family Charitable Foundation	Susan & Lee Klarich
Tsunami Foundati	ion MTE Fund	Jessica & Jerry Seinfeld	BANK OF AMERICA
GIVE E STEVEN & ALEXANDRA COHEN FOUNDATION	Coleman Family Ventures	S. MARK TAPER FOUNDATION	Casey Family Programs
ROSS	Bloomberg Philanthropies	Alexandra Wentworth & George Stephanopoulos	Jennifer Koen & Mark Horowitz
J.P.Morgan PRIVATE BANK	Mary Kitchen & Jon Orszag		The Allen Family Foundation
The Penobscot Fund	Visit. C	SMBC GLOBAL FOUNDATION	Anonymous
BabyBjörn	Margaret & Daniel Loeb	Quad Family Fund	MATTEL
	Robin & Michael Psaros	the Colleagues	

#### G+ Top Product Donors

## \$50,000 and above

as of December 31, 2024



ROSS

#### G+ In the News



Daily

#### A Force for Good

Dedicated to healthier childhoods and lifting families out of poverty, lessica Seinfeld is the quiet but mighty activist you want in vour corner.

By Cotherine Hong Published: Nov 19, 2024 9-66 AM EST





t Too Sweet is the sixth publication from Jessica Seinfeld. the bestselling cookbook author and wife of Jerry Seinfeld. And with it, the author confesses she's hit a bittersweet milestone. "It's probably my last cookbook," she says. The collection of healthy-ish dessert recipes is her most celebratory and joyful book to date, but it was also the most laborious, involving two years of recipe testing and precision work. "I feel like I've kind of left it all on the dance floor with this one," she says, then pauses thoughtfully and adds, "And honestly, I've realized that maybe I'm doing too much."

#### NEWS **OB/GYN-founded vitamin company** pledges US\$10m to improve women's health research Perelel aims to close the divide on women's reproductive Femtech



The US OB/GYN-founded vitamin company Perelel has pledged US\$10m to Magee-Womens Research Institute and Good+ Foundation to fund women's health research and address gaps in maternal healthcare.

The vitamin company said the US\$10m would be distributed as both in-kind product donations and funding grants through 2027 focused on advancing women's reproductive health.

Magee-Womens Research Institute is the largest US research foundation focused exclusively on en's health, reproductive biology and infant research and care

Good+Foundation is a national nonprofit working to dismantle multi-generational poverty by pairing tangible goods with innovative services for under-resourced individuals

#### These Dads Are Doing It Right - Part 220 -**Fatherhood Foundations Supporting Families**

This week for the These Bads Are Doing IT Right series I want to highlight fatherhood foundations supporting families. These groups and organizations look to give advice or help dads and families. In addition, if there are any other dads that you think we should check out leave their name and info in the comment section below.

#### Fatherhood Foundations



#### Good+Foundation

Founded in 2001, *Good-Foundation* is a leading national non-profit. They work to dismantle multi-generational poverty. They do this by pairing tangible goods with innovative services for under-resourced fathers and mothers. Their foundation also help caregivers, creating an upward trajectory for the whole family. With warehouses in New York City and Los Angeles, Good-Foundation partners with approximately 126 innovative anti-poverty programs across the country. Their goal to incentivite parental enrolment and participation. They have programs flike counseling, health services, employment assistance, financial literacy, co-parenting classes, and more.



#### Good+ Amplifies Efforts to End Diaper Insecurity **During National Diaper Need Awareness Week**

PR Newswire September 18, 2024 - 2 min read

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Sports

NEW YORK, Sept. 18, 2024 /PRNewswire/ -- During National Diaper Need Awareness Week, September 23 - 29, 2024, Good+Foundation, one of the nation's leading non-profit organizations that works to dismantle multi-generational poverty, is amplifying their work on the issue of diaper insecurity. Since its inception in 2001, the organization has donated over 36 million diapers to under-resourced families in New York and Los Angeles. This month Good+Foundation, also a member of The National Diaper Bank Network (NDBN) is partnering with Coterie, a baby care brand that designs thoughtful diapering solutions, to launch The Coterie Diaper Share Program, This call-to-action campaign is anchored by an in-kind contribution of Coterie diapers valued at \$50,000 to support 50 under-resourced Good+ families with a consistent supply of diapers for one year



# **Financial Statements**

#### Statement of Activities For the Years Ending December 31, 2024 and 2023

	2024 (Unaudited*)	2023
Changes in Net Assets without Donor Restrictions		
Contributions	2,077,600	1,861,369
Contributions In-Kind	13,072,924	17,641,597
Special Events Income, Net of Expenses	- 100 ST	1,627,409
Fee for service	128,060	153,740
Government Grants & Contribution	19,000	-
Other Income/Loss	315,121	330,172
	15,612,705	21,614,287
Net Assets Released from Restrictions		
Satisfaction of Program Restrictions	389,353	412,391
Total Revenues, Gains and Other Support without Donor Restrictions	16,002,058	22,026,678
Expenses		
Program	16,631,931	19,632,476
Management and General	1,192,859	1,121,244
Fundraising	899,458	705,685
	18,724,248	21,459,405
Change in Net Assets without Donor Restrictions	(2,722,190)	567,273
Change in Net Assets with Donor Restrictions		
Contributions	664,868	415,044
Net Assets Released from Restrictions	(389,353)	(412,391)
Change in Net Assets with Donor Restrictions	275,514	2,653
Change in Net Assets	(2,446,676)	569,926
Net Assets - Beginning of Year	7,363,197	6,793,271
Net Assets - End of Year	4,916,521	7,363,197

Good+ hosts a large fundraising benefit event every three years, the most recent one taking place in the fall of 2023. The organization uses the revenue generated from benefit events to add to our reserves and spend down in non-benefit years. As such, the Board-approved operating deficit in Fiscal Year 2024 was covered through the organization's existing reserves.

# We are Good+Foundation.



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www.goodplusfoundation.org

Platinum Transparency 2025

Candid.



